

MODERN LUXURY SPOTLIGHT

# REAL ESTATE *Visionaries*

## Zana Dillard

**BROKER ASSOCIATE  
ATLANTA FINE HOMES  
SOTHEBY'S INTERNATIONAL REALTY  
THE DILLARD GROUP  
404.974.4478 | DILLARDANDCOMPANY.COM**

**Which ZIP code is your sweet spot?** Sandy Springs! It's where I call home. I have lived here since 1989, and I'm invested in our community. Since I have been selling real estate for 24 years, I also have extensive knowledge of the surrounding metropolitan area.

**How has your profession impacted you personally or within your community?** I am a Member of the Sandy Springs Chamber of Commerce, and a recent graduate of Leadership Sandy Springs—a professional organization that provides strategic leadership development and collaborative civic engagement in Metro Atlanta's Central Perimeter area.

**What has been most rewarding about being a real estate agent?** Being able to see the joy on clients' faces when I show them their perfect home, or when a home we list sells quickly, and the price exceeds their expectations. A home is a place where memories are going to be created. This is what drives us.

**Best testimonial you've received from a client?** "The level of service from Zana and her team is exceptional in comparison to all the experiences I have had. She has a rare mix of intelligence and personality that result in excellent representation by someone who is a pleasure to work with. She is definitely a cut above the rest!" -D Brown

Atlanta Fine  
Homes

Sotheby's  
INTERNATIONAL REALTY



PHOTOGRAPHY BY CHUCK KAHNG

**1,085** TOTAL HOMES SOLD    **\$403,234,760** CAREER TOTAL SALES  
**\$3,340,000** HIGHEST SOLD LISTING    **24** YEARS IN THE INDUSTRY    **7 DAYS** QUICKEST CLOSING

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## Jenny Doyle

**REALTOR**  
**THE JENNY DOYLE GROUP**  
**ATLANTA FINE HOMES**  
**SOTHEBY'S INTERNATIONAL REALTY**  
**404.840.7354 | JENNYDOYLE.COM**

**Which ZIP code is your sweet spot?** 30004, Milton Ga. We are a team of six who live in Milton and work in both the luxury home market and equestrian property.

**What advice would you give to a seller or buyer for 2023?** I would put your home on the market now, as inventory is still low. You will have those all-time-high home sales to show a buyer's agent, potential buyer or appraiser. If it does not sell by Thanksgiving time, you can always take it off and come back on at the start of February for a new spring-buyer pool.

**What has been most rewarding about being a real estate agent?** The relationships and working together as a team to achieve our client's goals. Each year, I grow professionally and as a person through my clients. Staging homes before and after is also a large part of why I enjoy this career.

**What can Atlantans expect from you next?** Our team is currently moving into a 5,000-square-foot barn in the heart of downtown Milton. Michael Habachy with Habachy Design is helping us design and renovate with a Google-like atmosphere—no desks, but instead open spaces, lounges, a bar, a kid area, a pool table, and buying area with a wall-size map of Milton that I am creating myself.

Atlanta Fine Homes

Sotheby's INTERNATIONAL REALTY



PHOTOGRAPHY BY FABIO LAUB

**\$70,000,00** TOTAL SALES THIS YEAR    **\$500,000,000** CAREER TOTAL SALES